

## Murphy of Campanelli featured speaker at SIOR Breakfast Series

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Stephen Murphy, partner and principal of acquisitions at Campanelli was the featured speaker at SIOR Breakfast Series event.

Over 40 SIOR real estate brokers from Mass. attended the function, where Murphy discussed the flagging economies of several European nations while relating their debt crises to the immediate future of the economy in the United States. Key points included the importance of the healthcare industry and supporting innovation in Mass. For example, \$164 billion of annual sales in Mass. is derived from companies started by MIT alumni.

Campanelli's director of leasing, Peter Brown said, "Our fully integrated functions of design engineering and construction are a true advantage in working with a company on leasing deals and acquisitions. Our approachable, resourceful style makes it easy for brokers to get deals done. We're fast, efficient, and we recognize the commercial brokerage community is a vital part of Campanelli's success." Murphy concluded by affirming Campanelli's advantage in the market with, "We always do what we say what we're going to do."

Tom Farrelly, president of the New England chapter of SIOR, commented that Murphy's presentation was well received by those in attendance. "Steve is an acquisitions expert in the real estate industry and SIOR was honored to have him speak at our breakfast series."

## About Campanelli:

Established in 1947, Campanelli is a third generation, full-service commercial real estate development and construction company with extensive experience in the industrial, office, medical office, warehouse/distribution, retail, educational and cold storage markets. Campanelli began building homes during WWII and made the move from residential to commercial real estate in the 1960's. To date, Campanelli has developed over 18 million square feet of commercial real estate property in New England and the Eastern Seaboard. The company's signature capabilities include land development, design and build, redevelopment and value-added acquisitions. It is Campanelli's all-encompassing and quality services that have led to its successful track record as a highly-regarded developer; from site selection, feasibility analysis, local, state and federal permitting, to architectural and engineering design, building construction and facilities and property management. With a cohesive development team that has worked together for more than 50 years, Campanelli can assure its clients that every aspect of a project is directed, monitored, and controlled by Campanelli.

## About SIOR

The Society of Industrial and Office Realtors is the leading professional commercial and industrial real estate association. With more than 3,000 members in more than 580 cities in 28 countries, SIOR represents today's most knowledgeable, experienced, and successful commercial real estate

brokerage specialists.

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