



CELEBRATING
55 YEARS

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Christopher Needham 2012

February 09, 2012 - Rhode Island

Name: Christopher Needham

Title: Broker

Company: Churchill & Banks Companies, LLC

Location: 10 Greene St., Providence, RI 02903

Place of birth: Providence, RI

College: University of Rhode Island

First job unrelated to your current field: Paper boy

First job in current field: Broker

What your firm does now and its plans for the future?: Development, brokerage, parking and property management. We plan on expanding each department. Also I am on the Rhode Island ICSC Next Generation Planning Committee.

Hobbies: Boating, sports

Favorite book: Investing in Retail Properties (Gary Rappaport)

Favorite film: National Lampoons Christmas Vacation

Keys to success: Hard work, determination and motivation

Person you most admire (outside of family)?: Warren Buffett

If you had to choose a different profession, what would it be?: Professional golfer

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