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Susan Nelson 2012

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Name: Susan Nelson

Title: CEO

Company: REO Note Profits

Location: Burlington, Conn.

Birthplace: Stamford, Conn. Birth Date: June 14

Family: Three children: 8 years, 6 years and 4 years

College: Ithaca College

First job outside of real estate: High school art teacher

First job in real estate or allied field: Principal owner/operator of apartment complexes

What do you do now and what are you planning for the future: I buy large apartment complexes (REOs and Notes). I also train others to do so as well. I will be buying much more in the future.

Hobbies: Skiing, music performance, hiking and biking

Favorite book: "Think and Grow Rich" by Napoleon Hill

Favorite movie: Anything by Martin Scorsese

Person you most admire (outside of family): I look to find something to learn from in all!

Key to success: Taking action. Finding a mentor.

If you were forced to choose another vocation, what would it be? Teaching or lighting design for television. I did both of those professions before I started buying apartments. However, I love my business now and want to continue forever!

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