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Declan O'Toole Owner/Broker Home Run Realty

February 08, 2008 - Spotlights

Name: Declan O'Toole

Title: Owner/Broker

Company: Home Run Realty

Location: One State St., 14th Floor, Boston, Mass. 02109

Birthplace: Donegal, Ireland

Family: I'm the eldest. Have 1 brother, 2 sisters. Brother lives in Fiji, sisters in Dublin and Galway. Parents live in Cavan, Ireland.

College: Dublin Business School, Dublin, Ireland

First job unrelated to current field: Self-employed (age 7) selling home grown iceberg lettuce to local grocery stores.

First job in current field: My first real estate related position was in property management with The Mayo Group.

What your firm does now and its plans for the future: Our commercial division identifies and facilitates the purchase/sale of real estate. We also lease commercial assets in the Greater Boston area. We have developed a team of professionals proven in the field of establishing joint ventures. Going forward we will work on restructuring debt/equity. This will entail the acquisition, disposition and/or joint venture of troubled or non-performing assets.

Hobbies: Golf, skiing, soccer, traveling, watching Red Sox and Patriots go for another double

Favorite book: "Moby Dick"

Favorite movie: "The Field"

Person you admire (outside of family): Edmund Hillary

Keys to success: Building a good team; thinking outside the box and coming up with creative solutions to any given scenario; constant communication with all parties involved in the transaction; managing the process from start to finish.

If you had to choose a different profession, what would it be? An astronaut

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