



nerej

JN Phillips Auto Glass opens a new 7,500 s/f distribution center in Chicopee

March 22, 2012 - Front Section

JN Phillips Auto Glass, the region's leading auto glass company, has recently opened a new 7,500 s/f distribution center in Chicopee. In addition, the company has added a Springfield service center and relocated its Northampton service center. Combined with its service centers in Chicopee and Pittsfield, JN Phillips has increased the company's ability to provide Western Massachusetts customers with even faster, more convenient auto glass replacements and repairs while ensuring the highest safety standards possible.

"Our Chicopee distribution center will have thousands of glass parts in stock at all times," said JN Phillips CEO, Robert Rosenfield. "This means that when a customer schedules a service appointment, we will be able to respond quickly, many times the same day, because the part needed will already be available and close by. Other glass companies usually have to order their glass as needed and this often creates delays in scheduling."

The new Northampton store was relocated to 144 King St. to be closer to downtown, one set of lights north from Main St.. The new location offers customers more benefits, such as free Wi-Fi, closer proximity to shops and restaurants, and easier access from the highway and other main roads. The new Springfield location increases JN Phillips' commitment to provide in-shop service to Springfield customers. "Many times, weather conditions do not allow for a mobile service appointment, such as during storms when there is precipitation, or in cold weather below 15 degrees," said Rosenfield. "Offering our Springfield customers a climate-controlled environment, means they can always get the service they need from us whenever they need it."

When many customers visit the Springfield and Chicopee service locations, they may recognize some familiar faces. Recently, Dan and Matt Bean, formerly operators of Bean's Auto Glass, a locally owned family business for more than two decades, joined JN Phillips Auto Glass. "Matt's managing the Springfield store and I am in Chicopee," says Dan Bean, the new JN Phillips Chicopee store manager. "We are very proud to be part of JN Phillips Auto Glass now. This is another family-owned business that puts customer service and community values first. The company's commitment to safety, convenience and expertise leads our industry."

Recently, JN Phillips became the first auto glass company to offer windshield recycling. According to Robert Rosenfield, "It took some time, almost 2 years, and a financial commitment to figure out how to do it, but it was worth it, and our customers really appreciate knowing that when they have us replace their windshields, the damaged ones don't end up in landfills. For all of us in this beautiful Pioneer Valley, preserving our environment is paramount."

JN Phillips Auto Glass has been providing auto glass services to Massachusetts drivers for more than 65 years. It is the region's leading auto glass company with more than 40 service locations across the Commonwealth and 150 mobile service vans.

