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## **Lee and Blount of Colliers International represents Altman Vilandrie & Company in 24,531 s/f lease**

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Altman Vilandrie & Company (AV&Co.) has executed a new 24,531 s/f lease to relocate its corporate headquarters from 53 State St. to 225 Franklin St. The lease represents a 10,000 s/f expansion for the firm.

The Colliers International brokerage team of Tad Lee and Kristin Blount represented AV&Co. Christopher Cuddy and Peter Conlin of CBRE New England represented the landlord, Equity Office. Originally built in 1966 and renovated in 1990, 225 Franklin St. is a 34-story tower featuring 916,722 s/f of class A office space. Immediately adjacent to Post Office Sq., 225 Franklin St. is one of the city's prominent addresses. The property is centrally located in the Financial District and within close proximity to public transportation, hotels, restaurants and parking facilities. A newly renovated two-story lobby offers a coffee shop, newsstand, barber, and shoeshine stand. Additional building amenities include a parking garage, 24-hour manned security, fitness club, conference center, and on-site catering. A building photo is attached.

Altman Vilandrie & Company is a strategy consulting group that focuses on the communications, media, smart grid, clean tech and related technology and investor sectors. The company's consultants are experienced in strategy, marketing, finance, M&A, technology, regulatory and operations disciplines. With offices in Boston and New York City, Altman Vilandrie enables clients to seize new opportunities, navigate mounting challenges, improve business performance, and increase investor value within complex and converging industries. Ninety percent of the boutique firm's operator clients are large- to mid-cap companies including service providers, content creators and aggregators, and equipment and software developers. Altman Vilandrie's financial clients include many of the largest and most prominent investors in the communications, media and related technology markets.

Colliers International is the third-largest commercial real estate services company in the world with 12,500 professionals operating out of more than 500 offices in 61 countries. A subsidiary of FirstService Corporation, it focuses on accelerating success for its clients by seamlessly providing a full range of services to real estate users, owners and investors worldwide, including global corporate solutions, brokerage, property and asset management, hotel investment sales and consulting, valuation, consulting and appraisal services, mortgage banking and research. Commercial Property Executive and Multi-Housing News magazines ranked Colliers International as the top U.S. real estate company and the latest annual survey by the Lipsey Company ranked Colliers International as the second most recognized commercial real estate brand in the world.

Colliers International's Boston office has been providing its clients with innovative real estate

solutions for over 130 years. In addition to its full platform of integrated services, it is one of 21 owner/members of Strategic Alliance Mortgage (SAM). SAM's goal is to combine local entrepreneurial expertise with a nationwide network to deliver the very best capital markets execution and alternatives to its clients.

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