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Jamieson and Koury of Jones Lang LaSalle named managing directors

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Jones Lang LaSalle (JLL) has named Scott Jamieson and James Koury managing directors. Both Jamieson and Koury are of the Boston Capital Markets group.

Jamieson and Koury, in 2007, completed 47 transactions representing \$1.7 billion and 9 million s/f. Jamieson has 20 years of commercial real estate experience. In 13 years with JLL, he has participated in over 200 sales transactions with a value in excess of \$5 billion. Some of Jamieson's most notable transactions include:

*Sun Microsystems Campus: The Nordblom Co., in conjunction with its investment affiliate Nordic Properties, acquired the Sun Microsystems campus at One Network Dr. Burlington, Mass. for \$212 million. The transaction consists of 1.4 million s/f. Jamieson and team represented the seller and procured the buyer.

*Waltham Corp. Center: Jamieson's team negotiated the sale of the 292,825 s/f office complex in Waltham, Mass. The property was sold by a joint venture of Rockwood Capital and The Beal Cos., LLC, to American Realty Advisors. The sale price was \$106 million.

*Fed Ex Portfolio: His team negotiated the sale from individual entities of Berkshire Acquisition LLC to individual entities of Federal Acquisition LLC. The portfolio consisted of seven freestanding distribution facilities. The portfolio sold for \$52.3 million.

With more than 23 years experience in shopping center transactions, Koury is also national director of JLL's Retail Sales Group. His accomplishments in the past two years include the sale of 62 retail properties totaling over 6 million s/f and \$1.2 billion. His clients include: Invesco, Archon, Principal Global Inv., New England Dev., Developers Diversified Realty, Tedeschi Realty Corp, Prudential R.E. Investors, Stop & Shop Supermarket Co., Berkshire Dev. Corp. and Shaw's Supermarkets.

In 1985, Koury was one of the first brokers in the country to exclusively focus on the sale of shopping centers. A selection of Koury's most notable sales transactions in 2007 include:

*The Tedeschi Portfolio: Represented Tedeschi Realty in the sale of their 2 million s/f portfolio of 25 shopping centers. The marketing effort set records including a sale price of \$377 million and 233 confidentiality agreements. It was the largest portfolio of supermarket anchored shopping centers to sell in the region's history.

*Logan Town Center: Represented a partnership including Giant Eagle Supermarkets in the \$104 million sale of one of Penn.'s largest power centers. At 800,000 s/f, the newly constructed center included Kohls, Home Depot, Best Buy, Dick's, Barnes and Noble, Bed Bath and Beyond, Michael's, Petco, Staple's, Ross, and Boscov's.

"Jim and Scott have extraordinary depth of real estate knowledge, fortitude and diligence - making them tremendous resources to our firm and clients," said Earl Webb, CEO of JLL's Capital Markets Group.

