

## Joint CCIM/SIOR Education Day held March 20 at the New Haven Real Estate School Sponsored by Connecticut Community Investment Corporation

April 19, 2012 - Connecticut

Instructor Eugene Marconi, Connecticut Association of Realtors legal counsel, was the morning speaker on Ethics which were requirements for SIOR and applicable to CCIMs. The Chapters really appreciated Marconi as the speaker. The audience was full of top producers in the industry. Class was worth attending to enhance relationships. Dan Eshbaugh, Mercantile Capital Corporation, sales trainer and business development for real estate professionals and expert in SBA financing, spoke at the afternoon session on sales training.

Shown (from left) are: Carolyn Welch, CTCIC,; 2012 CCIM CT Chapter president Steve Patten; speaker, Connecticut Assn. of Realtors legal counsel Gene Marconi; Mark Duclos, SIOR; Gary Toole, CTCIC; and Joel Witkiewicz, CCIM.

Also shown (from left) are: Frosty Smith, CCIM/SIOR; Jeff Ryer, CCIM/SIOR; Kristin Geenty. SIOR; Frank Hird, SIOR; Tom Hill, CCIM/SIOR; Steve Patten, CCIM; Dan Eshbaugh, speaker - Mercantile Capital Corp.; Wayne D'Amico, CCIM; Kevin Geenty, SIOR; and Joel Witkiewicz, CCIM.

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