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## **Avison Young names Sullivan senior property manager and Havern as associate**

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According to John Fenton, principal and managing director of Avison Young, commercial property manager Molly Sullivan and real estate broker Ned Havern have joined Avison Young.

Effective immediately, Sullivan will serve as senior property manager for the Boston office, overseeing 630,000 s/f of commercial property currently under management; and Havern joins as an associate on the suburban Boston brokerage team led by Jack Kerrigan and Steve Cook.

Sullivan comes to Avison Young from New Boston Fund, Inc. where she spent the last 13 years managing a commercial real estate portfolio up to 900,000 s/f that included industrial, office, retail, and residential space.

Havern's primary focus at Avison Young is representing users and owners in the lease and sale of commercial real estate. Most recently, Havern worked at Cushman & Wakefield on the south suburban brokerage team, specializing in landlord and tenant transactions in both office and industrial product.

"We are very pleased to have Molly and Ned join our growing team in Boston," said Fenton. "Molly brings over 15 years of property management experience with an excellent track record of building and maintaining strong working relationships with tenants and owners alike. She will be pivotal as we continue to expand our Boston operations; and so, too, will Ned. Ned's qualifications and work ethic make him a great fit for our firm's culture and vision. These hires, along with the recent hiring announcements of Karyn McFarland and Matt Twombly, reflect the rapid pace with which Avison Young's presence in Boston has been growing. The first quarter of 2012 has proven to be extremely active, and we see this trend continuing."

"I am excited to be joining Avison Young at this point in my career," says Sullivan. "Avison Young values the need to forge lasting relationships with clients based on trust and proven results, which is the way I believe in doing business. I was attracted by Avison Young's culture, and look forward to contributing to the company's success."

Havern entered the commercial real estate industry after concluding his professional hockey career. He was chosen by the Dallas Stars in the 2002 National Hockey League draft and played in the American Hockey League until June 2008. Havern holds a Bachelor of Arts in Communications from Boston College and was a member of the 2005 Hockey East Championship team. He was also named a member of the Hockey East All-Academic team in all four of his collegiate seasons.

Havern is currently a member of Boston's Commercial Brokers Association Young Leaders board, and is active in community organizations such as The Travis Roy Foundation, JB's Keys to DMD, and the Boston College Alumni Association.

"I was drawn to Avison Young's unique business model, which provides the opportunity to become a

shareholder and principal in the fastest-growing commercial real estate services firm in North America," says Havern. "I look forward to working alongside the team of Jack Kerrigan and Steve Cook and the entire office leasing group to generate new business and serve existing clients."

Over the past three years, Avison Young has grown from 11 to 28 offices and from 300 to more than 900 real estate professionals across Canada and the U.S. Today's announcement comes on the heels of Avison Young opening new offices in Reno, Nevada and Bethesda, Maryland earlier this month.

Last month, Avison Young was named a winner of Canada's 50 Best Managed Companies program for 2011, sponsored by Deloitte, CIBC, National Post and Queen's School of Business.

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