

BRA names d'Hemecourt partner and president of retail real estate division

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Boston Realty Advisors (BRA) has appointed Michael d'Hemecourt as partner and president of its retail real estate division. The key hire represents Boston Realty Advisors' commitment to expanding the company and its involvement in the retail real estate industry.

Prior to joining Boston Realty Advisors, he was an associate director within Cushman & Wakefield's Capital Markets Group. Executing over \$2 billion in sales and leasing totaling nine million s/f, he and his business partner were ranked the top retail team in the country across all brokerage firms in 2007.

The properties he sold varied in price, size, and structure, ranging from \$2 million assets to \$504 million portfolios, and included single-tenant retail buildings, as well as complex mixed-use urban assets and outright sales, along with the sale of partnership interests.

d'Hemecourt has represented such shopping center owners as: Morgan Stanley, Federal Realty Investment Trust, Kimco, The Flatley Company, Eastern Development, New England Development, WP Realty, Samuels & Associates, Lehman Brothers, Centro Properties and Edens & Avant, among others.

d'Hemecourt is a member of the International Council of Shopping Centers.

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