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## **Crown Castle: Placing wireless equipment on rooftops for a decade**

May 24, 2012 - Spotlights

As one of the largest wireless infrastructure providers in the country, Crown Castle has been securing long-term leases and designing and deploying wireless equipment on rooftop locations for nearly a decade. Building owners can leverage the wireless network infrastructure and real estate expertise of Crown Castle to secure risk free, incremental revenue without taking the focus off of their core business and without causing disruption to tenants. Rooftop locations, especially those located in dense, urban areas, can satisfy both of these goals, while creating a revenue-generating opportunity for building owners.

With a strong customer focus, Crown Castle has master leasing agreements with all of the major wireless carriers and strong in-market resources and local relationships with construction management, power, TELCO, and HVAC companies.

Their award-winning CCI sites is a state-of-the-art inventory management system that enables us to showcase our rooftop locations and all other sites in our portfolio. It provides carriers with valuable information on the wireless siting landscape, giving the building owner's rooftop asset instant visibility and unrivaled marketing support at both the local and national level.

Crown Castle is one of the country's largest independent owners and operators of shared wireless infrastructure, including towers, rooftops and Distributed Antenna System (DAS) networks. With an enterprise value of more than \$20 billion, they own and manage more than 22,000 premium sites in 92 of the top 100 U.S. markets. And, with offices nationwide and more than 1,100 locally deployed employees, they have the resources to provide comprehensive site development services.

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540