



# nerej

## **Barry & Lois Motta and Houlihan join Robert Paul Properties**

June 07, 2012 - Front Section

According to Robert Paul Properties, Barry and Lois Motta recently joined the companies' Marion office. With more than 30 years of experience, and as former owners of a family real estate business as well as a background in education, Barry and Lois Motta bring to their clients a unique compliment of skills. Additionally, Lois has accreditation as a stager, which equips the Motta team with an educated eye to best preparing a home for listing.

"Barry and Lois believe in an effective balance of personal service, expert negotiations and local market knowledge and use that to gain great success for both their clients and themselves." said Paul Grover, co-owner. "These are traits that fit well into our business model, so we knew they would be a great match for Robert Paul."

The Motta's have been living in and enjoying the South Coast and Cape Cod since 1970. Their depth of area knowledge and industry experience allows them to assess and then exceed their client's needs. Their motto is "Service plus skills equals success" and if you are contemplating buying or selling a property, Barry and Lois Motta have the skills to assist.

Also, award winning Realtor Cindy Houlihan has joined Robert Paul Properties' Falmouth office as a sales associate. She has extensive knowledge in the upper Cape areas, and has consistently maintained an outstanding record for the premier service that she provides for her clients in both the buying and selling side of real estate.

"Cindy has a wonderful wealth of knowledge for the Cape and the field of real estate. She consistently proves to be an invaluable resource for all facets of the transactions she successfully handles." said Grover. "We are glad to have such an accomplished and professional Realtor represent our Falmouth and Osterville offices."

Houlihan also has a great balance personally with her husband and two children and often spends time volunteering throughout the schools and participating with all their activities. They enjoy traveling abroad and often travel to Europe together, which Houlihan believes brings that wonderful European flare to her work. She is thrilled to be a part of the Robert Paul family and is ready to help you with all of your real estate needs.

Robert Paul Props., owned by Robert Kinlin and Paul Grover, is the most recognized and respected name in the luxury marketplace across Cape Cod and the South Coast. A boutique firm - built on a tradition of excellence and fueled by a team of talented agents - Robert Paul Props. is committed to providing exceptional service while representing premiere waterfront, village and golf course properties.

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540