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## **Senkler and Ridick of Coldwell Banker in New England broker \$8.6 million sale**

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According to Coldwell Banker Residential Brokerage in New England, Brigitte Senkler and Chris Ridick, sales associates in the company's Concord office on Monument St., recently completed an \$8.6 million residential sale. The transaction represents the highest-priced residential single-family home sale ever recorded in the town, according to statistics from MLS Property Information Network.

Senkler represented the seller of the home, located at 281 Fairhaven Hill, while Ridick represented the homebuyer.

Set on 16 acres with panoramic views of Walden Woods to Boston and beyond, the main residence offers more than 9,000 s/f of living space, six bedrooms, seven bathrooms, and a kitchen that was completely renovated two years ago. The property also features a spacious post and beam barn, ideal for entertaining, which includes a basketball court, fully equipped kitchen, and stone fireplace. A heated outdoor pool and spa, tennis courts and a four-car heated garage complete the property.

"This notable sale is a reflection of the skills and leadership of Brigitte and Chris. Both Brigitte and Chris work diligently to meet their clients' needs, and this successful sale is a culmination of their determined efforts," said Tom Chappell, sales manager of the Coldwell Banker Residential Brokerage offices in Concord and Carlisle. "Brigitte and Chris continue to amaze me with their professionalism and talents, and I anticipate that they will continue to achieve great success."

With expertise in marketing and selling luxury properties, Senkler has been the top sales associate for Coldwell Banker Residential Brokerage in New England since joining the company in 1998. This year she was ranked No. 6 among Coldwell Banker sales associates in North America for her sales achievements in 2011, having closed \$87 million in property sales. Senkler also consistently ranks among the top three sales associates in Massachusetts for total dollar volume and among The Wall Street Journal/Real Trends top 250 list of sales professionals in the U.S.

Ridick has more than 15 years of real estate experience and is a top-producing sale associate serving homebuyers and sellers in Concord and Lincoln. He was recently recognized with the Coldwell Banker® International President's Circle award. This distinguished honor is awarded to the top 4 percent of approximately 85,000 sales associates worldwide in the Coldwell Banker® system. Ridick also holds the record for selling the most expensive single-family home in Lincoln in the past five years and boasts the highest conversion rate of Internet marketing leads for the company.

Coldwell Banker Residential Brokerage is one of the largest residential real estate brokerage companies in New England. With more than 4,000 sales associates and staff in approximately 90 office locations, the organization serves consumers in Massachusetts, Rhode Island, New Hampshire and Maine. Coldwell Banker Residential Brokerage is part of NRT LLC, one of the

nation's largest residential real estate brokerage companies.

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