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## **Peter Shiue 2012**

July 19, 2012 - Connecticut

Name: Peter Shiue, CCIM

Title: Senior Broker

Company: Colliers International

Location: New Haven, CT

Birthplace: Lexington, KY.

Family: Vivian (wife), Alex and Brianna (21 month old twin son and daughter)

College: BA, University of Chicago; MBA, University of Connecticut

First job unrelated to your current field: Medical research technician

First job in current field: Director of research for Farley Whittier Partners in Hartford, CT

What your firm does now and its plans for the future? Colliers International handles all aspects of commercial real estate services and will continue to expand its market presence, both domestically and internationally.

Hobbies: Family, traveling, running

Favorite novel: "A Farewell to Arms" by Ernest Hemingway

Favorite film: "It's a Wonderful Life"

Keys to success: Truly understanding a client's needs and motivation.

Person you admire most (outside of family): Dalai Lama

If you had to choose a different profession, what would it be? Teacher

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