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Kira Robinson-Kates 2012

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Name: Kira Robinson-Kates

Title: Financial Planner, Registered Representative

Company: Baystate Financial Services

Location: 200 Clarendon St, 19th Floor, Boston, MA 02116

Place of birth: Boston

College: Johns Hopkins University

Family: Newlywed

First job unrelated to your current field: Camp counselor

What your firm does now and its plans for the future? Kira leads, a fourth generation financial planning practice that helps families and business owners create, accumulate, and preserve wealth in the most tax efficient manner possible. Her team's mission is to provide high quality and innovative ideas and concepts while showing clients how to look at money in a way they've never viewed it before.

Hobbies: Golf, tennis, theater

Favorite film: Field of Dreams

Favorite novel: Great Expectations by Charles Dickens

Keys to success: Listen more than you speak, treat people with respect, exceed every expectation, and above all, be passionate about your profession. Love what you do and others will be drawn to you.