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## **Bekarian, Osten named executive vice president by Jones Lang LaSalle Inc.; promotes McGloin and Griffin**

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According to Jones Lang LaSalle Inc., Peter Bekarian and John Osten have been named executive vice presidents from the New England region. Michael McGloin and Dana Griffin were named senior vice presidents.

Bekarian is part of the Cambridge team and is a leader of the life sciences practice group. With 17 years of real estate experience, Bekarian delivers occupancy solutions by leveraging his knowledge of the Cambridge and surrounding markets.

His investor clients include: Harvard University, Alexandria Real Estate Equities, Skanska USA Commercial Development, and Principal Real Estate. Tenants he has represented include: EMD Serono and EMD Chemicals, Merck, Microsoft, VMWare, and Dyax.

Osten focuses his attention on representing tenants and landlords in Cambridge and the surrounding markets. He is also a leader of the firm's Life Sciences team.

With 16 years of industry experience, Osten's investor clients include: Harvard, Skanska, Principal Real Estate, Intercontinental Real Estate Investors, and J.P. Morgan. His tenant clients include: Akamai Technologies, Merck, Microsoft, Bright Horizons, and Industrial Economics.

As a key member of the property management team, McGloin is responsible for enhancing operations, the review of regional capital planning and project oversight.

McGloin currently oversees the sustainability and energy saving program at 99 High in Boston.

As a project executive, Griffin manages diverse and complex construction assignments for the construction team.

With over ten years of commercial construction expertise, Griffin's assignments include numerous tenant fit-ups, life science and new building construction. His investor and corporate clients include: IBM, Boston University, Pearlmark Real Estate Partners, and Merck.

These individuals were also promoted: Brendan Cohn, Brandon Dickason, Matthew Giffune, Molly Heath, Patrick Nugent, Christopher Packard, and Bryan Sparkes to Vice President ; Jared Casey, Anthony Coskren, and Patrick Triggs to Assistant Vice President; Keith Pearson to Assistant Vice President, Senior Superintendent; Michael Belanger to Assistant Vice President, Field Manager; Timothy Martin to Senior Property Manager; Cadman Corbet to Senior Estimator; Scott Dean to Construction Manager; Bob Kelly to Senior Superintendent; Shannon McCarthy to Senior Marketing Manager; and Melisa Marcotte to Senior Project Manager.

"It gives me great pleasure to recognize the promotion of our 22 New England region colleagues," said Executive Managing Director David Slye. "Each has played a significant role in growing our market and delivering exceptional client service. It is with great appreciation that I thank them and congratulate them on this remarkable accomplishment."

About Jones Lang LaSalle

Jones Lang LaSalle (NYSE:JLL) is a financial and professional services firm specializing in real estate. The firm offers integrated services delivered by expert teams worldwide to clients seeking increased value by owning, occupying or investing in real estate. With 2011 global revenue of \$3.6 billion, Jones Lang LaSalle serves clients in 70 countries from more than 1,000 locations worldwide, including 200 corporate offices. The firm is an industry leader in property and corporate facility management services, with a portfolio of approximately 2.1 billion square feet worldwide. LaSalle Investment Management, the company's investment management business, is one of the world's largest and most diverse in real estate with \$47.7 billion of assets under management. For further information, please visit our website, [www.joneslanglasalle.com](http://www.joneslanglasalle.com).

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540