



CELEBRATING
55 YEARS

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Austin Smith 2012

August 16, 2012 - Construction Design & Engineering

Name: Austin Smith

Title: Senior Vice President, Marketing and Real Estate

Company: Groom Construction

Location: Salem, MA and Oakdale, MN

Place of birth: New York, NY

Family: Wife, 2 kids; son at Gettysburg College, daughter at Union College

College: Plymouth State University

First job unrelated to your current field: First National Bank of Boston

First job in current field: Groom Construction

What your firm does now and its plans for the future? Preconstruction, construction management, design-build, permitting, general contracting and energy solutions.

Hobbies: Skiing, Golf and family

Favorite novel: Pillars of the Earth

Favorite film: Caddy Shack

Keys to success: Diligence, honesty, follow up and quality

Person(s) you most admire (outside of family): Lee Iacocca

If you had to choose a different profession, what would it be? Professional golfer