



CELEBRATING
55 YEARS

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09-13-2012 - Maine Real Estate & Development Association's Fall Event Series

September 06, 2012 - Front Section

Maine Real Estate & Development Association's (MEREDA's) Fall Event Series returns on September 13th from 7:30 - 9 a.m. at the Clarion Hotel, 1230 Congress St. Come learn how to maximize the value of your commercial properties by doing your energy due diligence.

In today's real estate investment landscape, utility expenses represent not only one of the biggest risks but also the biggest opportunities. Sound management and planning make the difference. By conducting energy due diligence on potential acquisitions, developers can not only mitigate risks presented by water, electric, and heating fuel costs but expose hidden profit centers and capitalize upon them.

This discussion will cover how to identify underperforming properties, understand and quantify current energy costs, budget for implementing improvements, and how to maintain low levels of consumption. Presenters will also discuss how increased cash flow from energy improvements is treated by appraisers and the subsequent impact on property values.

Registration Fees: Members: \$40; Non-Members: \$50

After September 7th, prices increase by \$10 per person.

The event is sponsored by Norway Savings Bank.

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540