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## **Dawson named director of asset management at The Grossman Companies, Inc.**

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The Grossman Companies, Inc. is now pursuing new acquisition opportunities. Paul Dawson has been named director of asset management. In the newly-created position, Dawson brings 25 years of experience, combining his unique experience in real estate asset management, development, and architecture/design to help manage and enhance the value of the company's existing portfolio and execute value-added strategies on future acquisitions.

Dawson is working closely with the company's acquisitions, brokerage and property management teams as well as third-party brokerage firms.

Dawson said, "I am excited to be joining such a well-respected company and hope to help build on that foundation. The Grossman Companies' team consists of top-notch pros led by Louis and his two ambitious sons, David and Jake."

David Grossman said, "Thanks to Jake's diligent efforts since joining us twelve months ago, we now have a robust acquisitions pipeline in place. Paul is well qualified to help us implement our value-added strategy as we pursue and execute on these new acquisitions."

Jake Grossman said, "Having stayed on the sidelines for much of the economic downturn, we are well-capitalized and positioned to acquire value-added opportunities. We have a robust pipeline driven by the flexibility that our platform provides; we are an owner-operator and can be a short-term or long-term buyer; and we also have a willingness to provide joint-venture equity. Paul complements our team and will help create value through thoughtful analysis and creative problem solving, talents he displayed during his tenure with several highly-regarded firms and organizations."

He said The Grossman Cos. expects to buy over 500,000 s/f of commercial property by year-end.

Dawson is a Registered Architect in Massachusetts, and is certified by the National Council of Architectural Registration Boards (NCARB).

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