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## **Rooney named sales manager at Coldwell Banker Residential Brokerage in New England**

October 04, 2012 - Front Section

According to Coldwell Banker Residential Brokerage in New England, Beth Rooney has been appointed sales manager of the company's Newton and Chestnut Hill offices. Rooney will be responsible for the day-to-day sales and operations of 74 sales associates serving Newton, Brookline and the surrounding communities.

Prior to her new role, Rooney served as the sales manager of the Coldwell Banker Residential Brokerage office in Milton. Under Rooney's leadership, the Milton office grew to be one of leading offices at Coldwell Banker Residential Brokerage in New England and within NRT, the parent company of Coldwell Banker Residential Brokerage. Rooney has been recognized with the prestigious President's Council award for four consecutive years. This highly coveted honor recognizes managers in the NRT network of real estate offices who demonstrate exemplary leadership and management skills. There are more than 700 offices that are part of NRT, the nation's largest residential real estate brokerage company.

"Beth has established herself as a strong and dynamic manager and has earned the respect of her colleagues. Her expert marketing skills, energy and enthusiasm will serve her well as she leads the Newton and Chestnut Hill offices to even greater success. I am pleased she accepted this new role," said Pat Villani, president of Coldwell Banker Residential Brokerage in New England.

Rooney replaces Brigid Sheehan, who has managed the offices for 23 years. Sheehan will be retiring effective September 30.

"We very much value the many contributions that Brigid has made to Coldwell Banker Residential Brokerage over the years. Her dedication and professionalism are admirable. She will be greatly missed by her sales teams and management," said Villani.

Rooney launched her real estate career in 2003 and joined the Coldwell Banker Residential Brokerage office in Milton as a sales associate in 2006. She quickly distinguished herself as a top-producing sales associate and was named Rookie of the Year by her office in 2006. She was appointed manager of the Milton office a year later.

Prior to her real estate career, Rooney held various marketing and sales positions with Fidelity Investments for 10 years, most recently serving as vice president of strategic marketing. She earned a Bachelor of Arts degree from Boston College.

"I am eager to assist the talented real estate professionals in the Newton and Chestnut Hill offices to achieve their goals and grow their business, as we support our clients and customers in realizing their objectives," said Rooney. "The sales associates in the Newton and Chestnut Hill have continually demonstrated their commitment to excellence. Their dedication and skills, coupled with the tools and services that Coldwell Banker Residential Brokerage offers, make us well equipped to further strengthen our position as the industry leader."

Coldwell Banker Residential Brokerage is the largest residential real estate brokerage company in New England. With more than 4,000 sales associates and staff in approximately 90 office locations, the organization serves consumers in Massachusetts, Rhode Island, New Hampshire and Maine. Coldwell Banker Residential Brokerage is part of NRT LLC, the nation's largest residential real estate brokerage company. For more information please visit [www.NewEnglandMoves.com](http://www.NewEnglandMoves.com).

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