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## **Coldwell Banker Residential Brokerage expands**

October 18, 2012 - Connecticut

Coldwell Banker Residential Brokerage, a leading residential real estate brokerage company in Connecticut and Westchester County, N.Y., has acquired the assets of the three Richter Real Estate, Inc. offices that do business as Century 21 HomeServices Richter Real Estate in Fairfield, Stratford, and Trumbull. The offices will operate as Coldwell Banker Residential Brokerage, which is part of NRT LLC, the nation's largest residential real estate brokerage company.

The three offices, which have been known locally as Century 21 Richter, will merge into the Coldwell Banker Residential Brokerage offices located at 41 Unquowa Place in Fairfield and 2 Corporate Dr. in Trumbull. The firm's former owners Paul Richter and Robert Richter and their 78 sales associates will join Coldwell Banker Residential Brokerage.

"This latest acquisition strengthens our overall presence in Connecticut and reinforces our position as a leading real estate firm in Fairfield County," said Cathleen Smith, president of Coldwell Banker Residential Brokerage in Connecticut and Westchester County, N.Y. "Starting with Eugene Richter and continued by his sons, Robert and Paul, the Richters have built a stellar reputation for providing excellent service to clients throughout Fairfield County, and we are delighted to welcome their talented and dedicated sales professionals to our team."

"The combination of Coldwell Banker Residential Brokerage's expansive products and services with our deep understanding and expert knowledge of the local marketplace will be a tremendous benefit to our customers and clients," said Richter.

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