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## **Pat and Charlie Chartier join Weichert, Realtors - Blueprint Brokers**

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According to Weichert, Realtors - Blueprint Brokers, formerly Wolfson Cutler Real Estate, Pat and Charlie Chartier of Waltham have been named to join the team as residential real sales professionals.

Known as "Team Chartier" the husband and wife real estate sales professionals were on staff for ten years with Wolfson Cutler Real Estate, which recently became an independently owned and operated member of Weichert Real Estate Affiliates. They have negotiated \$33 million in residential real estate contracts and have received multiple outstanding team performance awards and distinguished achievement recognitions through out their careers in the real estate industry.

Team Chartier specialties include residential home sales/marketing and luxury properties listings/sales throughout Middlesex and Barnstable Counties and surrounding communities. Prior to the real estate industry, Pat Chartier was a 33-year elementary school teacher for the city of Cambridge, while Charlie Chartier was a senior systems computer test technician for Compugraphic and Agfa Corp. for 25 years.

Pat Chartier received a bachelor of arts degree in Elementary Education and Psychology from Emmanuel College and holds a master's degree in Education. Charlie Chartier is a graduate of Sylvania Technical School and attended Northeastern University. Pat Chartier's professional associations include membership in the MTA and NEA; her husband is a member of MAR, NAR, EMAR and MLSPIN.

"Pat and Charlie's expertise in the real estate industry throughout the greater Boston area and Cape Cod is well established," said Fred Massa, president/CEO of Weichert, Realtors - Blueprint Brokers. "They have developed a unique business model and personalized approach; we couldn't be more pleased to have them remain on board as part of our professional team."

The Chartiers make their home in Waltham and Osterville; they have two married daughters and two grandchildren and eagerly await the arrival of their third grandchild in January.

Weichert, Realtors - Blueprint Brokers replaces Wolfson Cutler Real Estate, which has served the Greater Boston area for more than 50 years. The new agency is headed by Fred Massa and Svetlana Javakhyan. Weichert, Realtors is one of the nation's largest privately owned providers of real estate and home ownership services. The franchise division, Weichert Real Estate Affiliates (WREA), announced its first affiliate in 2002 and by 2005 was identified by Entrepreneur Magazine as one of the fastest growing U.S. franchises. Currently, affiliates serve nearly 300 markets in 35 states. One-stop shopping, relocation

outreach, top Internet presence, agent training and leads direct to agents cement the Weichert reputation. From founder Jim Weichert to Weichert Affiliates president Martin J. Rueter and his management staff, the team is made up of people who have been in the field as Realtors, brokers,

office owners, managers and sales people.

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