

Avison Young acquires The Walsh Co., LLC

January 03, 2013 - Front Section

John Fenton, Avison Young principal and managing director of the company's Boston office, welcomed Avison Young's acquisition of The Walsh Company, LLC, a leading multi-service advisory organization specializing in project management services throughout the Northeast U.S.

The acquisition further expands Avison Young's market and business-line coverage in the city and across the Northeast U.S., where the Walsh Co. is a recognized leader in its field. The change in ownership will add 53 employees to Avison Young's operations. Terms of the acquisition were not disclosed.

Effective immediately, Edward Walsh (founder and managing principal of Walsh Co.) and Thomas Walsh (managing principal of Walsh Co.) join Avison Young as principals. The Walsh Co.'s senior leadership comprises some of the most accomplished professionals in their respective disciplines.

Effective immediately, Kevin Daly joins Avison Young - New England as a vice president of construction management.

Other key professionals joining Avison Young include: Mark Sullivan, senior project manager in charge of interior construction, and Isabel Acuna, senior project manager - project management services.

"We have established a track record of success by expanding our footprint in key markets through the strategic acquisition of well-entrenched, dominant firms such as The Walsh Company," said Mark Rose, chair and CEO of Avison Young.

Founded in 2003, The Walsh Co. provides a full range of development, site engineering, project management and construction management services to owners, investors, developers and tenants of office, retail, flex, hospitality and residential real estate. The firm's expertise includes: site evaluation, technical and operational lease consulting, design review, value engineering and pre-construction services, construction administration, furniture-procurement services and relocation coordination.

"Ed and I see this as an exciting opportunity to join Avison Young, and to play an integral role in building an organization that values a project management services platform as a core facet of the firm's corporate strategy," said Thomas Walsh. "As Avison Young continues its aggressive growth, this partnership will provide us with additional avenues to expand our client base, while supporting the company's mission to deliver fully integrated solutions across all of its business lines."

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540