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William Norton President Norton Asset Management, Inc.

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Name: William Norton

Title: President

Company: Norton Asset Management, Inc.

Location: 340 Commercial Street, Manchester, NH 03101

Place of birth and year: Boston, MA 1950

Family: Wife, Helen; daughter Emily 21 and son Tim 18

College: Harvard College, BS; Univ. North Carolina, Charlotte, MA Geography; Southern New Hampshire Univ., MBA

First job unrelated to real estate: Residential construction

First job in real estate or allied field: Real estate sales, facilities manager

What your company does now and its plans for the future?: We balance an active commercial real estate advisory practice (rent a real estate department) with a strong brokerage and development function.

Hobbies: Golf, reading, and cross country skiing

Favorite novel: "Somewhere In Ireland a Village Is Missing an Idiot" D. Flaherty

Favorite film: The Gods Must Be Crazy

Keys to success: Hard work, hard work, and more hard work

Person(s) you most admire (outside of family): Thomas Jefferson

If you had to choose a different profession, what would it be?: Golf course architect

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