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Charlesgate Realty Group, LLC launch of multifamily investment brokerage division - To be led by DiGangi and Quinn

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Charlesgate Realty Group, LLC, a real estate brokerage and property management firm, continues to expand its line of vertically integrated services with the launch of a multifamily investment brokerage division called Charlesgate Multifamily.

Charlesgate Multifamily specializes in brokerage and asset management of residential multifamily investment properties valued from \$1 million to \$20 million. Together with Charlesgate Realty Group's leasing and property management divisions, the firm provides management & leasing services tied with strategic renovation guidance to outperform the market and drive property value and ROI.

Charlesgate Multifamily will be under the leadership of Joe DiGangi and Bobby Quinn, veterans of the city's multifamily investment market with over 13 years of experience and over \$50 million in sales in the past year alone.

On the disposition end, Charlesgate Multifamily's marketing process is custom created for each property to promote the asset's strengths, obtaining maximum market value.

Whether a client is looking for a quick, discreet sale or full market engagement, Charlesgate's versatility allows for a unique client driven approach every time.

"Bobby and I are thrilled to team up with Michael DiMella and PT Vineburgh to head Charlesgate Multifamily. By combining our investor network and experience with Charlesgate's innovation and market presence, we are confident we can deliver optimal results to our clients. Our unique, full service approach to the multifamily industry can successfully streamline the process for new and existing clients," said DiGangi.

For acquisitions, the market knowledge and extensive professional network of the team at Charlesgate Multifamily allow the firm to identify under performing multifamily properties and unique development opportunities, specifically targeted for a select group of clientele. With an emphasis on value added projects, the firm is able to help clients acquire properties that have a large upside potential.

Under the leadership of Michael DiMella and P.T. Vineburgh, Charlesgate Realty delivers innovative real estate services to Greater Boston. Providing expert local knowledge, education and advice, Charlesgate Realty has successfully guided over 5,000 customers to confident decisions buying, selling, renting, and investing in property since 2003.

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