ELEBRATING

Bill Raveis 2013

March 15, 2013 - Connecticut

Name: Bill Raveis

Title: Chairman and Chief Executive Officer

Company: William Raveis Real Estate, Mortgage & Insurance

Location: Headquartered in Shelton, CT

Place of birth: Santa Ana, California

Family: Married with three children

College: University of Dayton

First job unrelated to your current field: Systems Analyst, United Technology

First job in current field: Founder, William Raveis Real Estate

What your firm does now and its plans for the future? William Raveis Real Estate, Mortgage & Insurance is one of the top companies in the nation. We are the #1 family-owned real estate firm in the Northeast and 8th largest real estate firm nationwide based on sales volume. As a family business, we are creating a legacy of values for our future business family that are as powerful as the tools and innovative ideas that have helped us become a leader in the real estate industry.

Hobbies: Golfing, boating

Favorite novel: "The Road Less Traveled" by M. Scott Peck, M.D.

Favorite film: "Patton"

Keys to success: Surround yourself with great people and then give them the ability to make their own decisions.

Person(s) you most admire (outside of family): Abraham Lincoln

If you had to choose a different profession, what would it be? In my current profession I don't feel like I've "worked" a single day. But if I absolutely had to choose something else, it would be in the technology industry.

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