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## **50 year anniversary question and answer Stephen Davis**

March 28, 2013 - Spotlights

Name: Stephen Davis

Title: Principal

Company/Firm: Davis and diMarco

Years with company: 10

Years in real estate industry: 52

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What year did you discover the New England Real Estate Journal and what business were you doing at that time? April 1963. I was sent from NYC to open the Julien J. Studley Boston office I received my first call from Roland Hopkins less than 3 months later. I had no idea how he found me since I had moved into a very small sales office at 10 Post Office Sq. and my phone number had been listed for less than a month.

In what way has the New England Real Estate Journal been a benefit to you and your business? Roland hounded me for ads and I pushed him for publicity. This approach worked well for both of our operations

How long have you been affiliated with the commercial real estate industry? I have been affiliated with the commercial real estate industry for 52 years. I worked for Julien J. Studley from 1962 to 1991. I opened Davis and diMarco in 1993.

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