## **ELEBRATING DETERING**

## 50 year anniversary question and answer Susan Gray

March 28, 2013 - Spotlights Name: Susan Gray Title: Director of Strategic Marketing Company: Shawmut Design and Construction-New England Years with company: 1 Years in real estate industry: 25 Address: 560 Harrison Ave., Boston, MA 02118 Telephone: 617-622-7000 Website: www.shawmut.com/ What year did you discover the New England Real Estate Journal and what business were you doing at that time? 1988. I was in marketing at Suffolk Construction Company. In what way has the New England Real Estate Journal been a benefit to you and your business? Long before online communities and social networks, the New England Real Estate Journal was the fabric of our industry. As far back as the 1980s, Rolly, Linda Christman, Dave Denelle and staff helped us build community and a common forum for our projects and people. You made us better informed, better marketers, and proud to be part of such an important vehicle for sharing among partners and team members. Thank you for five decades of invaluable service. How long have you been affiliated with the commercial real estate industry? 25 years.

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