



CELEBRATING  
55 YEARS

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## 50 year anniversary question and answer Robert Horvath

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Name: Robert Horvath

Title: Vice President Investments

Company: Marcus & Millichap

Years with Company: 8

Years in real estate industry: 20

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What year did you discover the New England Real Estate Journal and what business were you doing at that time? I first started reading the NERJ about 20 years ago - about 1993. I started reading various real estate periodicals when I was in college and graduate school.

In what way has the New England Real Estate Journal been a benefit to you and your business? The journal is a great way to stay on top of the industry. The paper provides good insight into what is going on in the market, who is expanding, who is active, etc...It's a great way to promote your services, and let the market know of your capabilities.

How long have you been affiliated with the commercial real estate industry? About 20 years, I had a great real estate mentor that encouraged me to buy smaller multi-family properties in Fairfield County. His advice and mentorship helped start my career. Today, our team is very fortunate to represent many successful private investors, developers, & institutions in the sale of investment property throughout the U.S. We work very hard, but have a lot of fun.

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