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50 year anniversary question and answer Albert Scaralia

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Name: Albert Scaralia

Title: Broker/Owner

Company: Albert Realtors

Years with company: 50

Years in real estate industry: 50

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In what way has the New England Real Estate Journal been a benefit to you and your business?

I've been in the real estate brokerage business since 1963 (50 years). I feel that the NEREJ is an excellent publication that is geared up to the commercial real estate industry. I also enjoy the editorial by the owner Rolly Hopkins (they make sense).

How long have you been affiliated with the commercial real estate industry? My late brother Ben was the original broker/owner of Albert Realtors commercial division. He was a subscriber of the NEREJ since 1974. When he passed away in 1998, I took over the commercial division. I've continued advertising in the NEREJ because I feel my ads are getting me results. I feel that the advertising fee is minimal when you consider the commission on a commercial sale.

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