



CELEBRATING  
55 YEARS

# nerej

## **Grubb & Ellis | Northern New England joins with Colliers to serve clients in New Hampshire and Maine**

May 02, 2013 - Northern New England

Colliers International has committed to enhance client services in the Northeast with the addition of Grubb & Ellis | Northern New England, which includes offices in Manchester and Portsmouth.

"This is a great opportunity for Colliers to expand its expertise in northern New England, complementing our market-leading presence in the greater Boston area, as well as in the Northeast," said Dan Spiegel, executive vice president, U.S. operations for Colliers International.

"We examined the trends in our industry and evaluated several opportunities, but quickly recognized that by joining forces with Colliers International we will gain even greater capacity to service our clients through the entire commercial real estate life cycle," said Robert Rohrer, managing director | transaction services.

In 2012, Colliers International | New Hampshire, formerly Commercial Real Estate Advisors of New England, LLC d/b/a Grubb & Ellis | Northern New England, completed 143 leases totaling more than \$37 million; completed 29 sales totaling \$26 million; placed commercial financing in excess of \$85 million; and oversaw more than 1.2 million s/f under management.

The Manchester and Portsmouth staff includes four Certified Commercial Investment Members (CCIM), 11 commercial real estate associates, two Certified Property Managers (CPM), as well as a team of commercial finance professionals and in-house marketing and research staff. The New Hampshire team joins Colliers' 13,500 professionals in 482 offices spanning 62 countries.

"The depth of knowledge and access to industry expertise now available to us through Colliers is unequalled in our market," said Donald Eaton, managing director | asset management.

Colliers |New Hampshire has been delivering a full range of commercial real estate and asset management services to discerning clients in New Hampshire and Maine for more than 20 years.

There will be no change to the firm's New Hampshire leadership team, which includes:

- \* Robert Rohrer, managing director | transaction services
- \* David Eaton, CCIM, managing director | finance services
- \* Donald Eaton, CCIM, CPM, managing director | asset management
- \* David Choate, executive vice president | transaction services
- \* James DeStefano, vice president | sales and marketing
- \* Hugo Overdeput, CCIM, vice president | transaction services.

"The addition of this talented team dedicated to Northern New England reflects our commitment to delivering service excellence to clients throughout the region," said Thomas Hynes, co-chairman and CEO of Colliers' Boston office. "We welcome our new partners."

For more information about Colliers International, please connect with them on Facebook, LinkedIn, Twitter, YouTube and SlideShare.