

Nahigian named chair of "James Felt Creative Counseling Award"

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Rob Nahigian, CRE of Auburndale Realty Co. Newton, Mass. was appointed earlier in the year as the 2013 chair of the "James Felt Creative Counseling Award" for The Counselors of Real Estate. The committee reviews submissions from fellow Counselors of Real Estate members who believe that they have worked on a real estate consulting project that is of the highest achievement and uniqueness of any counseling assignment in the U.S. James Felt was a prominent real estate pioneer, former Chairman of the New York City Planning Commission and a trustee of many well-known corporate and philanthropic boards. Felt was known for his strong sense of integrity and client accountability in his creative counseling techniques to resolve complex real estate problems. Rob had been honored to have received this award in 2009 and was responsible with his committee to select a recipient for 2013.

The National CRE Conference was held in NYC at The Waldorf-Astoria from April 28th-30th. On April 30th, Nahigian, as selection committee chair announced at the "Members Luncheon" with over 200 attendees that the recipient of its 2013 James Felt Creative Counseling Award was presented to Steve Friedman, CRE of Chicago for the most outstanding achievement and ingenuity counseling project for the CREs nationally.

Friedman's project was a counseling assignment on the Bredemann/Reservoir Area development in Park Ridge, Illinois that totaled \$120 million of a blighted area into 189 residences, 70,000 s/f of retail and 650 cars. The project took over 10 years to complete and was formerly underutilized two car dealerships.

Established in 1992, the James Felt Creative Counseling Award recognizes the most innovative and creative counseling on complex real estate issues in an ethical, objective and expert manner. Rob congratulated Steve for his creativity, commitment and expertise, all contributing to the resolution of the city's transformative project. The Counselors of Real Estate is an affiliate of the National Association of Realtors and the most elite real estate advisors in the U.S. are accepted by invitation only.

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