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## **Waypoint Construction Consultants and Koningisor, Luciano merge to create WaypointKLA**

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Waypoint Construction Consultants and Koningisor, Luciano & Associates, both professional real estate development and construction consulting firms, have merged. This merger between two of the area's most respected construction advisory firms has positioned the company to provide unparalleled owner and developer representation. The name of the newly combined entity is WaypointKLA.

"Waypoint and Koningisor, Luciano & Associates have always strived to deliver the best service possible to our clients. This merger will allow us to take our offerings to the next level and to provide a greater depth of personalized service and creative problem solving to our clients. The resources that this merger brings together are extensive." said Jim Mitrano, principal at Waypoint.

The merger will strengthen each firm's existing, collaborative cross-discipline approach to projects by offering a more comprehensive scope of services with expertise at the principal level in permitting, engineering, architecture and construction management. This collaboration is not a new one: over the last 10 years, the principals at KLA and Waypoint have worked jointly on a number of notable projects.

"The combined firm will have more resources than ever, all under one roof. While we each have individual areas of expertise, our real strength now comes with the knowledge and capabilities we, as a collective firm, can now provide to our clients," said Jim Koningisor, president of Koningisor, Luciano & Associates. "Our cross-discipline collaboration will filter across all service areas and offerings resulting in stronger solutions for our clients. This approach ensures that we are personally invested in our clients and their projects, ultimately advancing their goals, ambitions, and purpose."

WaypointKLA offers a wide variety of services to meet the needs of its clients, including:

Development Consulting

Owner Representation

Tenant Representation

Clerk-Of-Works

Due Diligence-Property Assessment

Construction Dispute Resolution

Replacement Reserve Planning

Move Coordination

Sustainability Planning

Lender Representation

The combined company has been involved in the development and/or construction of millions of square feet of commercial space, over 20,000 units of multi-family housing, and a variety of specialty projects including healthcare, retail, higher-education, and institutional facilities in various

phases of development throughout the United States.

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