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## **Robert Dorfman, President - Dorfman Capital**

March 13, 2008 - Financial Digest

Name: Robert Dorfman

Title: President

Company: Dorfman Capital

Location: Cotuit, Mass.

Birthplace and year: Worcester, Mass., 1951

Family: 4 daughters: Lindsay, Jackie, Stefanie and Caroline

College: Tufts University, BA, liberal arts; Boston University, MBA

First job outside of real estate: Citizen Group Publications - advertising sales

First job in real estate or allied field: National Bank of North America (Bank America) - corporate finance trainee

What do you do now and what are you planning for the future? Extreme makeovers, i.e. - finance historic restoration projects which transform communities. Special interest in aquatic and marine preservation.

Hobbies: Swimming, boating, nature walking, playing the guitar

Favorite book: "The Power of Kabbalah" by Yohuda Berg

Favorite movie: "Legend of Bagger Vance"

Person you admire most (outside of family): Sarano Kelley

Key to success: Expand in the face of contraction

If you had to choose another vocation what would it be? Athletic coaching

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