

Professional Profile: Peter Shiue, 2013

July 19, 2013 - Connecticut Name: Peter Shiue, CCIM Title: Senior Broker **Company: Colliers International** Location: New Haven, CT Birthplace: Lexington, KY. Family: Vivian (wife), Alex and Brianna (twin son and daughter) College: BA, University of Chicago; MBA, University of Connecticut First job unrelated to your current field: Medical research technician First job in current field: Director of research for Farley Whittier Partners in Hartford, CT What your firm does now and its plans for the future? Colliers International handles all aspects of commercial real estate services and will continue to expand its market presence, both domestically and internationally. Hobbies: Family, traveling, running Favorite novel: "A Farewell to Arms" by Ernest Hemingway Favorite film: "It's a Wonderful Life" Keys to success: Truly understanding a client's needs and motivation. Person you admire most (outside of family): Dalai Lama If you had to choose a different profession, what would it be? Teacher

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