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10-28-2013 - CCIM Calendar of Events

August 15, 2013 - Connecticut

CI 103

User Decision Analysis for
Commercial Investment Real Estate

October 28 - 31

Location: Realtor Association
of Pioneer Valley
221 Industry Ave., Springfield, MA
Time: 8:30 a.m. - 5:30 p.m.

In CI 103, you'll incorporate the CCIM
decision-making model into all case studies.

Begin to develop the practice of applying the CCIM Communications/Negotiations Model to all real estate decisions with a focus on using this model in interest-based negotiations.

To register for the course
visit www.ccim.com

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