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## **Allen & Major Associates, Inc. add five new associates to the company**

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Allen & Major Associates, Inc. (A&M) provider of civil and structural engineering, land surveying, environmental consulting and landscape architectural services is continuing its expansion with the addition of several new associates. The new positions were created in response to continued growth of A&M's client base and increasing demand for innovative design and land planning strategies.

A&M's civil division has added Steven Chouinard, PE and Michael Malynowski, PE as project managers. Chouinard and Malynowski are responsible for design, permitting and compliance, construction administration, project delivery and coordination. Also joining the civil team as project designer is Stephen Mayer. Mayer earned his B.S. in Civil Engineering from the University of New Hampshire.

Joining A&M as part of the structural division is Vanessa Farella, whose responsibilities include structural steel and wood design and analysis, structural calculations and plan review and specifications. Farella earned her B.S. from the University of Hartford.

Rounding out the new additions is Elcin Simseck who plays a key role in A&M's growth plans for the landscape architecture division.

A&M has also brought on three new junior engineers and added a fourth land survey crew to keep up with demand.

A&M vice presidents Timothy Williams, PE , Robert Clarke, PLA, ASLA, and Kevin Kiernan, PLS as well as senior project manager Phil Cordeiro, PE have overseen the staff additions. "We were looking for the same quality in every new hire, the willingness to do what it takes to meet client expectations and deliver the best and most innovative engineering design on time and on budget."

A&M's unprecedented growth in a declined market isn't taken for granted. A&M president Jim Major, PE said, "We understand that there are a lot of other firms out there who are just trying to keep their heads above water but A&M has always maintained that the work and work ethic speaks for itself, so it is critical to us to develop a comprehensive team that is Client oriented, versatile, knowledgeable and most importantly has talent that can be developed over the long term."

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