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Professional Profile: David Flayhan, 2013

September 19, 2013 - Connecticut

Name: David A. Flayhan

Title: President

Company: The Southpoint Group LLC

Location: One Selleck Street 5th Floor - Norwalk, CT 06855

Place of birth: Dover, NH

Family: Married with a great son

College: University of Connecticut

First job unrelated to your current field: Owning a garden center

First job in current field: Sales associate

What your firm does now and its plans for the future? We are a boutique commercial real estate firm focusing on sales and leasing of properties within Connecticut and Westchester County, NY. Whether we are tasked with a small or large requirement, we take a personal approach throughout to process. Building strong relationships along the way is paramount, and is what we strive to achieve. Our philosophy is to stay loyal, honest and maintain the highest ethical standards, and to treat people the way we would like to be treated. In the future, we plan to grow the firm into a multi-divisional commercial real estate firm

Hobbies: Exotic cars/boating

Favorite novel: Call of the Wild

Favorite film: "Arthur" with Dudley Moore

Keys to success: Enjoy what you do and do what you enjoy

Person(s) you most admire (outside of family): Ronald Reagan

If you had to choose a different profession, what would it be? I would probably choose to re-enter the retail sector in one form or another

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