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Richards Barry Joyce & Partners, LLC represents Hudson Advisor LLC in \$4 million sale

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Richards Barry Joyce & Partners, LLC (RBJ&P) represented Hudson Advisors LLC in the sale of 121 Hale St., to Calare Properties, Inc. for \$4 million.

121 Hale St. is a 60,700-square-foot industrial/research and development building located less than a mile from the Lowell Connector, off I-495. The building is fully occupied by M/A-COM Technology Solutions (MACOM), a leading supplier of high performance RF, microwave and millimeter wave products. Adjacent to MACOM's headquarters at 100 Chelmsford St., the facility supports R&D, engineering and new product testing functions for the company.

"121 Hale St. is a well positioned asset, with a terrific tenant in MACOM," said Chris Skeffington, senior vice president, RBJ&P. "The building features modern construction as a result of significant renovations completed over the past few years. It's a great acquisition for Calare Properties."

RBJ&P's Skeffington, Roy Sandeman, senior analyst, and James Lipscomb, senior vice president, represented the building's seller and procured the buyer.

RBJ&P is a full service commercial real estate firm providing creative solutions for its client partners. The company's focused team approach offers clients a competitive advantage in solving their local, national, and international real estate challenges. RBJ&P's unique platform offers a full range of real estate advisory services including market analysis, capital markets solutions, financial analysis, corporate services, portfolio review, and consulting services.

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