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## Meet the new 2013-2014 presidents of the Real Estate Finance Association

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Meet the New 2013-2014 REFA Presidents:

REFA-CT President

Patrick

Mulready

Mulready joined CBRE/New England in 1996 as an appraiser, specializing in the valuation of office buildings. He became a member of the brokerage staff in 1998, and has since developed a career as one of the premier investment specialists in Central Conn. and Western Mass. Mulready has played a significant role in more than 120 building sales in the past ten years, including several downtown Hartford office towers and three suburban portfolios. Prior to being named president of REFA, CT, he served as president of the Hartford Chapter of REFA and a member of the REFA, CT board of directors

Fairfield/Westchester Chapter

Al Mirin, President

Mirin is an executive director, investment sales, in Cushman & Wakefield's Stamford, CT office. Mirin has been recognized as a top producer in investment sales in the region for the past 20 years. He is a leader in Cushman & Wakefield's regional investment sales group and heads the private capital group, which specializes in middle market building sales ranging from \$2 to \$15 million. In this position, Mirin is able to enhance his value proposition with his clients, advising them on how to increase long-term asset value when the time comes to monetize that asset whether through sale or financing. The private capital group focuses on sales and strategic consulting on behalf of owners of office, industrial, retail and multi-housing properties in Fairfield and Westchester Counties.

Mirin previously served as senior vice president at CBRE in Stamford, specializing in investment properties. In that capacity, he acted as advisor in more than 20 million s/f of transactions, totaling in excess of \$8 billion.

Hartford Chapter

Tyler Brown, President

Brown, MAI, is vice president and head of valuation at Cornerstone Real Estate Advisers in Hartford Connecticut. Brown is responsible for setting valuation policy and directing the quarterly valuation process for all equity funds and accounts, with additional oversight and management of all quarterly debt valuations, including both liabilities and investments. Brown is the chair of both the asset valuation committee and the debt valuation committee.

Prior to joining Cornerstone in 2003, Brown was with Cushman & Wakefield of Mass. where he

provided valuation advisory services on a full range of assets. Including eight years of experience in investment brokerage with regional and national firms, Brown has 25 years in real estate brokerage, analysis and appraisal.

Brown earned a BS degree in Finance and Marketing and an MS in Real Estate Investment Analysis from the University Wisconsin. He is a designated member of the Appraisal Institute, the 2012 president of the Connecticut Chapter of the Appraisal Institute, and the 2012-2013 chair of the valuation committee at NCREIF.

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