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## **Apollo Safety expands fire department services**

December 05, 2013 - Owners Developers & Managers

Apollo Safety has expanded its fire department services division. That expansion will include extended offerings as it pertains to gas detection equipment and training.

From a product standpoint, Apollo Safety offers safety equipment and clothing ranging from eye and face protection to flame resistant rainwear/suits and headwear to footwear. That also includes hazardous storage and handling equipment, ARC safety equipment, janitorial supplies and more.

The cornerstone of the expansion will be gas detection systems. Apollo offers a variety of portable and stationary gas detection systems—Industrial Scientific, RAE Systems, RKI, and GMI.

In addition to selling gas detection systems, Apollo Safety provides on-site installation and training and 24/7 service. Gas detection systems are available for purchase or rental.

"The tragedies of 9/11 and the recent Boston Marathon bombing jolted the general public's awareness of the wide variety of dangerous situations first responders like firefighters and EMTs can face. It goes way beyond the perception of rescuing cats from trees and putting out small house fires," said John Carvalho III, who along with his wife Tracy opened ApolloSafety back in 1995. He said "It's because of the extraordinary circumstances that firefighters face that we have increased our product and services offerings and added dedicated sales reps and customer service personnel specifically trained to serve fire safety professionals."

"The key part to our expanded services is evaluation and recommendation. Our technicians and sales staff have the experience to assess the specific needs and requirements of a facility and recommend the appropriate solution in terms of gas detection systems," said Carvalho.

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540