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## **Arbor Commercial Mortgage, LLC appoints Hern as vice president in Boston**

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Arbor Commercial Mortgage, LLC has appointed Kevin Hern as vice president. Hern is responsible for originating multifamily and healthcare loans nationwide utilizing Arbor's entire product line, including FHA, Fannie Mae, CMBS, Bridge, Mezzanine and Preferred Equity. He is based in the company's Boston office and reports to Ken Fazio, senior vice president, national production manager.

Hern brings more than 26 years of commercial real estate finance and asset management and disposition experience to Arbor. Most recently, he was a managing director/principal at Boston Capital Funding/FAC in Boston and New York, where he was responsible for all aspects of business development on a national level, including origination, underwriting, debt/equity placement and correspondent/client relationships with regard to commercial real estate.

Previous to Boston Capital Funding, Hern held the role of vice president, Commercial Real Estate, at Southern New Hampshire Bank & Trust/Bank of New England. In this position, he was responsible for business development within the New England region for real estate loans up to \$25 million.

Hern has originated more than \$468 million in commercial loans in his career. He also has experience as a workout manager and within capital markets.

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