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Professional Profile: Joel Nesson, 2013

December 20, 2013 - Connecticut

Name: Joel M. Nesson, BME, MBA, GRI

Title: Senior Commercial Advisor

Company: Press/Cuozzo Realtors

Location: Hamden, CT

Place of birth: New York City

Family: Wife Irma, Three married children, Six Grandchildren

College: CCNY- Bachelor Degree, Mechanical Engineering; MBA - Concentration in Finance & Operations Research

First job unrelated to your current field: Mechanical Engineer, R&D, Armstrong Rubber Company, West Haven, CT

First job in current field: Real Estate Agent for Press Properties, New Haven

What your firm does now and its plans for the future? Commercial & Residential Brokerage with no plans to change.

Hobbies: Golf, playing piano and cooking

Favorite novel: "The Decameron of Boccaccio"

Favorite film: "The Graduate"

Keys to success: Like what you do. Determine the correct problem that the client wants you to solve.

Person(s) you most admire (outside of family): Tony Bennett. He sings, paints, appeals to every age group and constantly re-invents himself.

If you had to choose a different profession, what would it be? Business Consultant

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