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## **Gutierrez and Ceppos join Colliers International**

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Colliers International has expanded its Connecticut operations with the addition of Al Gutierrez, as executive managing director, and Ian Ceppos, as senior managing director - brokerage.

Focusing on both tenant and landlord representation in Westchester and Fairfield counties, Gutierrez and Ceppos have been collaborating for the past seven years when Ceppos joined Gutierrez at CBRE in Stamford, CT. Their knowledge and expertise in the market has led to numerous transactions, totaling more than 5 million s/f for clients such as SL Green, Forest City Ratner, Scarsdale Medical Group, Northwestern Mutual, Alliance Bernstein, The Jones Group, Morgan Stanley, National Economic Research Associate, Inc., and Smith Barney.

Prior to joining Colliers International, Gutierrez spent his entire 18-year commercial real estate career in several executive roles with CBRE's Stamford, CT office, dating back to CB Commercial. Similarly, Ceppos spent seven years with CBRE's Stamford, CT office before joining Colliers International.

"Al Gutierrez and Ian Ceppos are accomplished negotiators with an in-depth knowledge of the Westchester and Fairfield county markets," said Joseph Harbert, president of Colliers International's Eastern Region. "Their solid and dynamic partnership will help us to further strengthen our suburban market team, focused on Westchester and Fairfield counties, and increase market share."

The team will continue to service their core clients, and looks to expand the Colliers International platform in agency and tenant representation, as well as the healthcare services practice group.

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