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## Professional Profiles: Brian Klansky, 2013

December 27, 2013 - Green Buildings

Name: Brian Klansky

Title: Senior Vice President of Sales & Marketing

Company: U.S. Energy Group

Location: Fresh Meadows, N.Y.

Birthplace: Queens, N.Y. (Flushing)

Education: SUNY Albany (Go Great Danes!)

First job outside of real estate: This one - why am I still hired?

First job in real estate or allied field: Now I am getting paranoid.

What do you do now and what are you planning for the future? Run sales and marketing, grow the company, and save the planet.

How do you unwind from a busy day in real estate? By playing with my insane 6 & 10-year-old boys. Also an avid tennis player and Crossfit.

Favorite book or author: Ayn Rand - "Atlas Shrugged" or "The Fountainhead"

Favorite movie: "Airplane" or anything with Leslie Nielson, Mel Brooks, or Monty Python.

Last song you purchased/downloaded? "Royals" because my kids asked for it. No idea what she is talking about. This song makes no sense.

One word to describe your work environment: Antidisestablishmentarianism because it's a long word

Rules to live by in business: Be honest. Don't be afraid of tough conversations. People are all that matters.

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