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## **Educational seminar: How to develop affordable housing under Ch. 40B**

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A ballot initiative to repeal the state's Affordable Housing Zoning Law, Chapter 40B, recently failed, allowing developers and communities to move forward and create much-needed affordable housing projects throughout the state. NAIOP Massachusetts is proud to present an in-depth look at this important law on April 9, at the Seaport Hotel in Boston.

Presenters will give an overview on recently promulgated regulatory changes, as well as recent 40B court cases. Through an in-depth case study, developers and consultants who have successfully developed 40B projects (large and small, rental and ownership models) will discuss their experiences and provide valuable tips and strategies for building affordable housing under 40B.

Presenters will include:

- \*Brian Blaesser, Robinson & Cole LLP
- \*Aaron Gornstein, Citizens' Housing and Planning Association (CHAPA)
- \*Howard Cohen, Beacon Communities LLC
- \*Steven Schwartz, Goulston & Storrs
- \*Joseph Geller, Stantec
- \*Matthew Dacey, Champion Builders

Don't miss this special opportunity to get a behind the scenes look at one of the Commonwealth's most important housing creation tools. Three CEU credits will be available for commercial real estate brokers who attend the entire program.

Registration and a Continental Breakfast will begin at 7:15 a.m.; the program will run from 8:00 - 11:30 a.m. Cost is \$125.00 per NAIOP Member or employee of a NAIOP Member Firm, \$200 for non-members, with an additional \$25 for registrations at the door. Special thanks to our sponsors: Stantec, Goulston & Storrs, and Robinson & Cole. To register, visit [www.naiopma.org](http://www.naiopma.org) or call (781) 453-6900x 4.

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