

## NAI Hunneman names four new vice presidents and principals

February 06, 2014 - Front Section

Mike McCarthy, Evan Gallagher, Scott Dragos and Doug Jacoby of NAI Hunneman have been named as executive vice presidents/principals. In addition, Brendan Daly, vice president, has been named a shareholder.

"These new partners exemplify our values of providing the best possible service for our clients while demonstrating excellent and resourceful thought leadership in Boston's commercial real estate industry," said Stuart Pratt, NAI Hunneman chairman.

McCarthy is a key member of the NAI Hunneman commercial team. Prior to joining NAI Hunneman as a vice president, McCarthy was a top performer at East West Mortgages and Consumer Home Mortgage. McCarthy specializes in representing emerging and established companies identify and resolve space needs, and has represented a number of Boston's top developers, including: The Ram Cos., Davis Cos., Alexandria Real Estate Equities, KS Partners, Howland Development and the New Boston Fund. He was awarded the CoStar Power award in 2012 for his work. He graduated cum laude from University of Massachusetts Dartmouth in 2003.

Gallagher joined NAI Hunneman in 2002, and currently serves as a vice president and the director of life sciences and emerging technology companies. Gallagher advises on best practices regarding architecture, engineering, and lab infrastructure, based on his experience with numerous life sciences and biotech companies including Astratech, VEECO Instruments, and QD Vision. Gallagher graduated from Assumption College.

In March of 2011, Dragos joined the NAI Hunneman team as a senior vice president from Newmark Knight Frank, where he brokered over \$300 million in commercial sales. Dragos has worked on a number of large deals at NAI Hunneman, including the \$516 million sale of the National Industrial Portfolio (11.4 million s/f) and the \$25 million sale of the Rubenstein Portfolio (1.3 million s/f). In 2013, Dragos was named a Real Estate Forum 40 under 40 honoree. He graduated from Boston College.

Jacoby worked at Newmark Knight Frank prior to joining NAI Hunneman as senior vice president in 2011. With more than 22 years of real estate experience, Jacoby has contributed to many important transactions at NAI Hunneman, including the \$516 million sale of National Industrial Portfolio (11.4 million s/f). He brings experience and expertise in investment sales, landlord representation, joint ventures, and financial/investment analysis to his clients. In 2007 he was recognized by the Commercial Brokers Association for The Investment Sale of the Year. Jacoby is a Certified Commercial Investment Member (CCIM) and a graduate of Northeastern University.

Daly specializes in needs analysis, site selection and lease negotiation for a variety of clients. He joined NAI Hunneman in 2008. Prior to his move, Daly was the leasing agent at Cummings Properties. Daly has been an integral advisor of NAI Hunneman's technology-based companies,

helping VEECO Instruments, VMWare, QD Vision, Ipswitch and others in important lease negotiations. Daly holds a degree from University of Dayton.

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540