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## **Tierney named market director, New England, at Jones Lang LaSalle**

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According to Jones Lang LaSalle (JLL), James Tierney has been named market director, New England. He will have overall responsibility for the growth and strategic direction of the New England business. Tierney will be leaving his role as chief of staff and special counsel to the director for the Boston Redevelopment Authority (BRA). He will assume the position with JLL in March.

Tierney played a leadership role in setting the economic development agenda for the BRA, the City of Boston's planning and economic development agency. He was prominently involved in the evaluation of all proposed projects in the city, the creation of zoning entitlement strategies, the review of institutional master plans and the use of economic incentives to spur new development. He also supervised the agency's operations and actively participated in the management and development of the BRA's real estate holdings. During his tenure Boston has emerged as one of the world's top markets for real estate investment.

"While at the BRA, Jim was actively involved in setting the direction for Boston's built community," said David McGarry, managing director of JLL.

"The firm's full-service platform, reputation for exceptional client service and tremendous growth potential make this an exciting opportunity," said Tierney. "I am eager to bring my experience and perspective to the task of building on the strong foundation that exists here in New England. I look forward to helping JLL reach an even more prominent position in the local market while continuing to deliver great value and service to its clients."

A former Associate Attorney with Holland & Knight LLP, Tierney earned a Juris Doctor degree from Boston College Law School where he graduated cum laude. He has a B.A. in American Government from Georgetown University where he also graduated cum laude. Along with other community involvement, Tierney serves on the board of directors of Compass, Inc.

JLL is a professional services and investment management firm offering specialized real estate services to clients seeking increased value by owning, occupying and investing in real estate. With annual revenue of \$3.9 billion, JLL operates in 70 countries from more than 1,000 locations worldwide. On behalf of its clients, the firm provides management and real estate outsourcing services to a property portfolio of 2.6 billion s/f and completed \$63 billion in sales, acquisitions and finance transactions in 2012. Its investment management business, LaSalle Investment Management, has \$46.7 billion of real estate assets under management.

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