

## Menck Windows products now available in United States: to open 75,000 s/f production facility in Chicopee

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This year, the U.S. will import over \$150 million worth of windows to meet the increasing demand for energy-efficient building products. Because windows represent up to one-third of a building's energy-loss, architects and builders have increasingly turned to German manufacturers for technologically advanced and highly engineered windows and doors.

Recognizing that the need for energy-efficient, environmentally friendly, and competitively priced windows will continue to grow, Menck Windows USA is building a new manufacturing facility in the United States. Developed, in partnership with Menck-Fenster of Hamburg, Germany, the new Menck Windows U.S. facility, located at 77 Champion Dr., will begin designing and building finely crafted wood and aluminum clad windows and doors for architects and builders throughout North America.

The new U.S. operation will produce windows and doors to the exacting specifications found at Menck-Fenster's production facility in Schwerin, German. For over 100 years, Menck-Fenster has produced both traditional and contemporary products for award-winning architectural projects worldwide.

The new Menck Window, 75,000 s/f production facility will use advanced software and German built CNC machinery for close tolerance design, assembly, glazing and material handling. The new facility will represent the best in worker safety and in environmentally sensitive and sustainable business practices.

As with Menck-Fenster, Menck Window's new products and production process will be energy-efficient and environmentally friendly. The product line includes in-swing (tilt and turn, casement, pivot-hung, sliding and folding), out-swing windows (casement, awning, folding) and a full range of door products. With applications for high-end residential and commercial Windows product will be all wood or more typically, wood with aluminum cladding.

Menck USA is lead by an executive and production team with decades of window and wood experience in the U.S. The Menck USA group has worked with well-known wood window and door companies both in the U.S. and Canada. The team has extensive design and production capabilities in windows, doors and hardware and is highly experience in importing windows from Europe.

Todd Bachelder, president and CEO of Menck Windows, has over 20 years in commercial banking and has held positions as CFO and COO for two manufacturing companies. His management team includes, Alan Wall, director of sales and marketing, with a decades-long record of success in the high-end window and door and building materials industry to Menck Windows. The director of manufacturing, John Benjamin III, has over 20 years of management expertise in the wood products industry. Michael Pusch, a German citizen, is director of technology transfer and R&D, is expert in the technical background of wood window and door design and construction.

The Menck Windows USA team also include board members, Bobo Liesenfeld, managing partner of

Liesenfeld International, GmbH, a private investment firm, and Rolf Menck, managing partner of Menck-Fenster GmbH, of Hamburg.

"We recognized that the need for competitively-priced and highly-engineered windows will continue to grow", said CEO, Todd Bachelder. "We're looking forward to providing customers some of the very finest windows to ever be made in America."

The new plant is scheduled to begin operations this fall. Until full production, the company will produce windows, doors and window walls for builders and architects with its German partner, Menck-Fenster.

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