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## **Celebrating 75 year anniversary, W.T. Kenney Co. embraces relationship building to generate new business**

May 29, 2014 - Spotlights

W.T. Kenney Company was founded in 1939 by Walter Thomas Kenney in Arlington, Mass. This year we celebrate our 75th anniversary. We are a 4th generation family owned and operated commercial painting firm serving New England. My father, from his father always stressed that our biggest asset is our employees. They are our ambassadors of first impressions. W.T. Kenney Co. strives to field the best-trained, pro-active painters money can buy. We E-verify, perform background checks and drug tests for new hires. We believe in a probationary period for new hires to ensure their commitment to the company's mission statement and overall culture. Due to the company's culture of synergy we're able to successfully complete over 350 projects per year. We believe that a high standard of quality in the painting field can be achieved reliably, consistently and profitably. Quality is defined by an all-encompassing attitude of pride and commitment in everything we do. To achieve success, we must continue to deliver superior service to their clients on a daily basis. Brian Jurgens, senior vice president and 4th generation of W.T. Kenney Co., said, "We choose to partner with those that aren't solely driven toward the lowest bid. Doing so, often leads to poor quality and client expectations are rarely met. Our target markets are institutions, commercial property management firms and commercial general contractors throughout New England." Long-term employment is our goal. Finding and training our staff is time consuming and expensive- offering competitive salaries, health, dental, 401K's and abundant overtime opportunities has helped us retain the best people in the field. We are very proud of our long standing, loyal employees including Carole Daniels, office manager (35 years), Tom Hayes, journeyman (41 years), Jerry Solomon, supervisor (50 years), Dave Downie, journeyman (53 years). We believe in the power of networking and relationship building to generate new business. W.T. Kenney Co. has many strong affiliations and is involved with several organizations: Business Networking International (BNI), International Facility Management Association (IFMA), Cambridge Chamber of Commerce (CCC), Associated Builders and Contractors (ABC), Boston Business Builders (BBB), Institute of Real Estate Management (IREM), and the Gould Construction Institute (GCI). We have been fortunate, both as a company and as individuals. With that in mind, we perform several community service projects each year. For the second year we teamed with the Association of General Contractors to do upgrades at Rosie's Place in Boston. We have done charitable paint projects for Harvard University and donated the funds to Globe Santa. We work with Community Servings, based in Jamaica Plain, through the Pie in the Sky fundraiser to feed the critically ill and their families. Also we repainted the "barn flag" at the State Police Stables on Rte. 2 in Concord. The flag was originally painted on the barn right after the 9/11 terrorist attacks and had become weathered. W.T. Kenney felt strongly in carrying out this patriotic paint job. Timothy Kenney is president of W.T. Kenney Co., Arlington, Mass.

